



# Clinical Integration Our Path to the Future



## What is Clinical Integration?

*Clinical integration* ... is a structured collaboration among independent physicians and hospitals in active and ongoing programs designed to improve the quality and efficiency of patient health care.

*Source: Advocate Health Care*



## Integrated Care Partners' Vision

- Nationally respected for excellence in patient care and most trusted for personalized coordinated care
- To become:
  - The most effective population health manager in the market, delivering high-quality, cost-effective care in value-based contracts
  - The health system of choice for patients, other employers and payers, providing the most coordinated and effective patient care



# Integrated Care Partners: Transforming Health Care Delivery

- A physician-driven organization with:
  - Structured processes for coordinating care to improve quality, reduce costs
  - A focus on improving the health of the populations we serve
  - Payer contracts that align incentives across the integrated delivery system to increase quality

*Clinical integration is a principle to help achieve these objectives.*



## Integrated Care Partners' Functions

- Patient-Centered Care
- Evidence-Based Medicine
- Population Health Management
- Improved Quality of Care
- Efficiency Improvement
- Care Coordination/Nurse Navigators/Care Transition Nurses
- Reduce the cost of care by aligning incentives through value-based contracts



- Clinical Integration measures & metrics
- Analytics & IT
- Risk Management

## Integrated Care Partners' Core Principles

- Physician-led
- Patient-centered
- Quality based and value focused
- Practice using evidenced-based medicine driven by shared data
- Deliver value for consumers and employers
- Forge partnerships with health plans, employers and providers



## Rationale for Physician Participation

- It's the right thing to do
- Opportunity to define the quality standards and lead culture change
- Participate in redesign of more patient-centered care
- Collaborate with other providers in management of a patient population



## Physician Benefits

- Rewards for high quality and initiative
- Care management support
- Capabilities to measure and monitor quality/performance
- Access to contracts/patients (preferred providers)





## Patient Benefits

- Patient-focused care
- Better health outcomes
- Improved care coordination with all doctors – an integrated system of care
- Help to remain healthy and take preventive actions
- Improved confidence in provider's quality of care because of evidence-based medicine standards



# Integrated Care Partners Progress

- Governance structure approved
- Five sub-committees formed:
  - Clinical Quality Initiatives – defines performance metrics for clinical integration participants
  - Performance Management – defines process for identifying and addressing performance deficiencies
  - IT/Infrastructure – identifies tools and technologies for use by CI organization
  - Contracting – aligning incentives between physicians and facilities
  - Nominating and Governance
- Management structure being developed

## Integrated Care Partners Governance

- 15-member Board with 9 physicians
- 7 Board Members (Interim seated Board, full Board to be seated as we progress):
  - Jim Cardon, MD – CI CEO & President
  - Rocco Orlando, MD – HHC CMO
  - Gary Dee, MD – MidState Independent Physician
  - Mike Loiacono, MD – HOCC Independent Physician
  - Ken Dardick, MD – Windham Independent Physician
  - Stacy Nerenstone, MD – Hartford Independent Physician
  - Kent Stahl, MD – Hartford HealthCare Medical Group President

# Steering Committee

Jim Cardon, MD, Chairman  
*Independent Physician/Hartford PHO*

Gary Dee, MD, Vice-Chairman  
*Independent Physician/M-W IPA*

Michael Loiacono, DO, Vice-Chairman  
*Independent Physician/THOCC*

Jim Cox-Chapman, MD  
*Independent Physician/ProHealth*

Vincent Pepe, MD  
*Independent Physician/M-W IPA*

Cathy Galligan  
*Meriden-Wallingford IPA*

Mike Genovesi, MD  
*Independent Physician/Grove Hill Medical*

Steve Hanks, MD  
*The Hospital of Central Connecticut*

Jeff Kagan, MD  
*The Hospital of Central Connecticut*

Tracy King  
*Hartford PHO*

Ken Dardick, MD  
*Independent Physician/Mansfield Family  
Medicine/Windham PHO*

Steve Larcen, CEO  
*Windham and Natchaug Hospitals*

Tom Marchozzi, CFO  
*Hartford HealthCare*

Trudi McKenna  
*Hartford HealthCare*

Stacy Nerenstone, MD  
*Independent Physician/Oncology Assoc/HH Med Staff  
VP*

Jeff Nestler, MD  
*Independent Physician/CT GI/HH Med Staff Pres*

Eileen O'Reagan, MD  
*HHC MG/M-W IPA*

Rocco Orlando, MD  
*Hartford HealthCare*

Jarrod Post, MD  
*Independent Physician/CMG*

Matt Saidel, MD  
*Independent Physician/Women's Health CT*

Kent Stahl, MD  
*Hartford HealthCare Medical Group*

Charles Shooks, MD  
*Independent Physician/Windham PHO*

# What Success Looks Like

- Accessible, coordinated health care system of measurable quality
- Data driven: Clinical performance and management
- Physician adhering to best practice standards of care
- Measurable value to patients, providers, employers and payers
- Successful shared risk contracting