

# It Pays to Do the Right Thing

**Our Mission:** To be a high-performing network of integrated providers successfully delivering value-based population health.

## Value Proposition

Understanding who we are and how we partner with our members to change the future of health care ... today.

[integratedcarepartners.org](http://integratedcarepartners.org)

## JOIN US!

Join the more than 2,000 (and growing) physicians and advanced practitioners of Integrated Care Partners (ICP) in leading the transformation from volume to high-quality, coordinated, affordable healthcare.

ICP is a physician-led organization whose mission is the successful delivery of value-based population health: delivering better patient outcomes by enhancing personalized, comprehensive and coordinated care. Our members, who include independent community physicians, as well as Hartford HealthCare-employed physicians, are financially rewarded for improving the health of the patient populations we serve.

### Why Join Us?

Hartford healthcare's vision of quality and personalized coordinated care embodies the "Triple Aim:" better patient outcomes and a better patient experience at a lower cost. With ICP, members are rewarded for achieving these goals.

- Through our commercial and government contracts, **members are financially rewarded** by working together to improve the quality and reduce the total cost of care.
- **Primary care physicians receive per member/per month payments** for working with ICP to close gaps in patient care.
- ICP is working on **value-enhancing initiatives** with specialists to reduce variability and to improve bidirectional physician communication and patient outcomes.
- **Members receive support** to deliver care based on ICP-adopted standards of evidence-based practices, while continuing to remain independent and autonomous.
- ICP provides the **tools and resources needed to succeed** as payment moves from fee for service to payment for value.
- ICP members have **preferred (Tier 1) status** for all restricted network opportunities, including the approximately 26,000 Hartford HealthCare employees and their families.

### ICP members are provided with the resources they need to be successful in value-based care:

- **Experienced, certified care management nurses, social workers and health coaches**, who help to ensure that high-risk patients are engaged with their primary care physicians and can access needed services.
- **A clinical pharmacist** for complex medication issues.
- **Transition clinics** (for CHF and COPD to start) that provide complex patients with streamlined access to care after discharge and reduce unnecessary (re)admissions. Partnerships with care transition programs, including Hartford HealthCare at Home (48-hour, post-discharge visit program).
- New models of **integrating behavioral health services into primary care**.
- **The opportunity to implement Epic**, (starting in the fall of 2015) at a significantly reduced cost, which will provide a uniform electronic health record system across Hartford HealthCare to better coordinate patient care and allow ease of reporting on quality performance measures.



## ICP offers members actionable analytics, using the High Line platform, which enables us to report to members on:

- Attributed high-risk patients and gaps in care that are aligned to quality measures tracked as per value-based payer agreements.
- Physician performance reports and reviews that enable physicians to maximize the quality of care they provide to their patients.

## Member Services

- Support from our provider relations specialists who serve as physician advocates and your direct connection to ICP. This service includes a dedicated contact to support your contracting and administrative questions and to provide education on ICP initiatives.

## Business Development

- Help with facilitating discussions with other high-performing practices in ICP related to clinical best-practice development, process improvement and infrastructure issues.
- Help with referrals, accountability and improving the patient experience.
- Inclusion in new agreements with employers and/or payers in narrow-network, value-driven contracts.
- Succession planning as needed for providers nearing retirement.

## And in the near future

- The development of a uniform, integrated method of measuring and reporting of performance on quality outcomes for ICP.
- Assistance with use of the Press Ganey patient-satisfaction surveys.
- Facilitation of CMS PQRS reporting needs.

## What does it cost to join Integrated Care Partners?

- There is no cost or fee for becoming a member of Integrated Care Partners.

## Become a member of ICP today!

- Take your seat at the table to guide healthcare reform in our community. It's the right thing to do for patients and for your practice.
- For more information and to request a meeting with the ICP administration and clinical leaders, please contact our ICP provider relations specialists:

» **ICP provider relations specialists:**

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